



WOMEN IN REAL ESTATE

Michelle Q. Linovitz

COLDWELL BANKER REALTY

As the founding principal of the Michelle Q. Linovitz Real Estate Group, Michelle is recognized as a trailblazer in luxury real estate and a top agent of the entire Coldwell Banker Newport Beach division. Her team is widely known as some of the most trusted and knowledgeable experts in the area with an unwavering commitment to top-tier service. The team boasts an impeccable track record yielding over \$500M in career sales and some of the area's most exceptional luxury property offerings, including some of the highest sale records for Newport Coast and Newport Beach.

Michelle is a Newport Beach native and is considered a specialist on the area. Her clients have come to depend on her signature brand of personalized service, marketplace knowledge, as well as her remarkable ability to negotiate record-setting outcomes. Michelle works diligently to prioritize her clients' long-term satisfaction, recognizing that her services could leave an impact far beyond the scope of any one transaction. Her genuine concern for her clients' most important objectives has created lasting relationships with extraordinary trust. On many occasions, Michelle has privately

negotiated transactions involving properties not offered on the open market.

Above all else, Michelle and her team are determined to facilitate an experience as successful and memorable as it is rewarding for the parties involved, no matter how ambitious the goal at hand. Whether you are thinking of buying or selling, or simply have questions regarding the market, Michelle would love the opportunity to sit down with you and discuss how she and her team can support you and deliver the results you deserve.